



National Association of Counties

Prescription Discount Card Overview



NACo Prescription Drug Discount Card Program

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NACo Prescription Drug Discount Card

Who can use a prescription discount card

- Retail Provider Network
- Mail Service
- Specialty Pharmacy
- Service
- Program Participant Materials
- Real Value
- Program Participant Benefits
- Benefits for Stakeholders

Who Can Use a Prescription Discount Card

The NACo prescription drug discount card can be used anytime a prescription is not covered by insurance – even for pets!

- Uninsured
- When drug is not covered:
 - Underinsured
 - Medicare Plan D participants non-covered drugs
 - All Prescription Plans
- Pet prescriptions



Retail Provider Network

- More than 59,000 participating pharmacies nationwide
- All major chain pharmacies participant, including: CVS, Rite-Aid, Walgreens, Wal-Mart
- Caremark has working relationships with participating pharmacies
 - Pharmacy recognition with prescription drug discount card (operational since 1993)

Mail Service Program

- Program participants receive:
 - Convenient refill options through mail, via telephone or online
 - Mail service delivery of refills to location of program participant's choice
 - Must have in-store purchase to activate card
 - Eligible for 90 day supply through Mail Service
 1. Through website
 2. Mail in prescription script
 - Toll-free phone number to Caremark Customer Care
 - Access to a registered pharmacist 24 hours a day



Specialty Pharmacy

- Program participants receive:
 - Discounts on high-cost specialty medications
 - Mail service convenience
 - Coordination of care
 - Access to toll-free phone number to clinical support staff

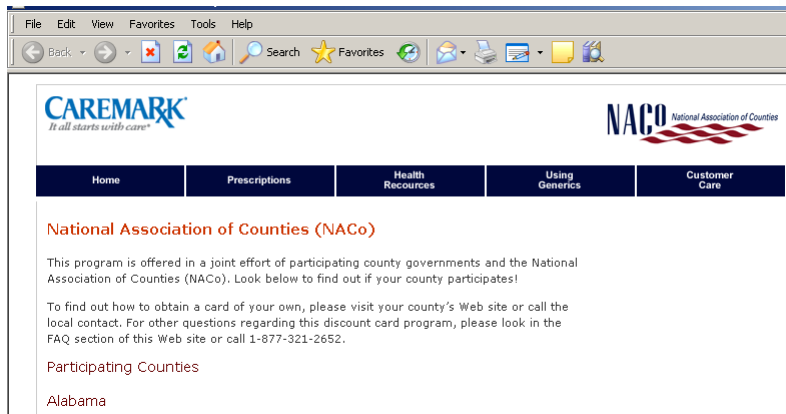


Service

- Dedicated implementation team (Pima County Health Department)
- Program participant materials (in Spanish and English)
- Web site support for program participants
- Toll-free phone number to Caremark Customer Care for program participants
- Pharmacy help desk
- ***Flexible enrollment process – no paperwork***

Program Participant Materials

- Caremark will provide standard participant materials at no charge to the county
 - ID card/brochures
 - Posters
 - Display stands
 - Website





Real Value

- Designed to provide the best pricing available to program participant
 - On select drugs, additional point-of-sale (POS) discounts may apply
 - These additional POS discounts are shared with program participants

Real Value -- NACo Program 2006

- Average savings of 22.2%
- Average savings of \$11.10 per prescription

- Generic medicine average savings
 - 30% off retail
 - \$9.59 per prescription
- Brand name medicine average savings
 - 15.5% off retail
 - \$15.11 per prescription
- Actual savings varies by drug and pharmacy

Based on all claims adjudicated by Caremark for NACo in 2006.



Program Participant Benefits

- **Ease**
 - Caremark name is universally recognized by retail pharmacies
- **Choice**
 - Accepted at more than 59,000 chain and independent pharmacies nationwide
 - 100 participating pharmacies in Pima County alone
- **Recognized program**
 - Operational since 1993, currently servicing millions of program participants
- **Savings**
 - An average of 20% off regular retail pharmacy price
- **No paperwork**
 - Discount provided at point of service
 - Automatic enrollment



Benefits for Stakeholders

- Program provided at no cost
 - Standard marketing materials provided at no cost (posters)
- Easy to administer
 - No enrollment paperwork
 - Customer Care managed by Caremark
- Proven results
 - Average savings of 20% off the regular retail price



Contact Information

Customer Care Service: 1-877-321-2652

Caremark website: <http://www2.caremark.com/naco/>

Pima County Contact: Julia Flannery
julia.flannery@pima.gov
243-7767



Question?



How to find participating pharmacies?

- Call toll free at 1-877-321-2652

- On-line: <http://www2.caremark.com/naco/>
 - “Locate a Pharmacy”
 - Put in zip code or address